## UNIVERSITY OF BOLTON

## OFF CAMPUS DIVISION

## WESTERN INTERNATIONAL COLLEGE FZE

## BUSINESS MANAGEMENT

TRIMESTER TWO EXAMINATIONS 2021/2022

## FINANCIAL MANAGEMENT AND DECISION

MAKING

## MODULE NO: BMP5006

Date: Wednesday 27 ${ }^{\text {th }}$ April 2022
$\qquad$

INSTRUCTIONS TO CANDIDATES:

Time: 10:00am - 1:00pm

There are FOUR questions on this paper.
Answer ALL the questions.
Present value table is attached at the end of the question paper.

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Business Management
Semester Two Examinations 2021/2022
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## QUESTION 1

The management of Greenbelt Ltd have recently determined that the selling price of a greenhouse will be $£ 320$, with planned sales of 1,200 greenhouses per month. The variable costs for this product are $£ 250$ per greenhouse. The monthly fixed costs are £70,000.

## Calculate:

a) The number of greenhouses that need to be sold each month to break -even.
(5 Marks)
b) The margin of safety in units and as a percentage based on the forecasts above.
(5 Marks)
c) The number of greenhouses which would need to be sold in a month to achieve a profit of $£ 28,000$.
(5 Marks)
d) Advise the management of Greenbelt Limited on the main assumptions underpinning the use of break - even analysis for planning purpose and the limitations of its use.

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## QUESTION 2

Money Bags Ltd is considering investing in the following projects.
They have been presented with two start-up investment opportunities. Project Fly costing $£ 800,000$ and Project Bird costing $£ 500,000$. Both will have a lifespan of 5 years. The expected cash inflows for the projects are as follows:-

| Year | Project Fly (£) | Project Bird (£) |
| :---: | :---: | :---: |
| 1 | 168,750 | 200,000 |
| 2 | 212,500 | 100,000 |
| 3 | 212,500 | 50,000 |
| 4 | 212,500 | 50,000 |
| 5 | 200,000 | 125,000 |

## Required:

(a) Calculate the Accounting Rate of Return, Payback Period and Net Present Value for Project Fly and Bird. Note: Use a Discount factor of $10 \%$.
(12 Marks)
(b) Based on your calculation which project would you recommend Money Bags Ltd to accept.
(c) Calculate the Internal Rate of Return for Project Fly
(d) Money Bags Ltd needs some advice on investment appraisal techniques. Critically evaluate Internal Rate of Return and Net Present Value techniques.

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## QUESTION 3

You have been employed as a trainee business advisor and your manager has asked you to critically evaluate the balance scorecard. They would like you to include in your evaluation its main purpose and how each of the perspectives can be used to evaluate a company's performance.

TOTAL 25 MARKS

## QUESTION 4

(a) What is a budget? Explain with the help of an example.
(b) Examine the usefulness of budgeting for organisations.

## END OF QUESTIONS

## PLEASE TURN THE PAGE FOR PRESENT VALUE TABLE...

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## Present Value Table

Present value of 1 i.e. $(1+r)^{-n}$
Where $r=$ discount rate and $n=$ number of periods until payment

| Period <br> s <br> $(n)$ | $1 \%$ | $2 \%$ | $3 \%$ | $4 \%$ | $5 \%$ | $6 \%$ | $7 \%$ | $8 \%$ | $9 \%$ | $10 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 1 | 0.990 | 0.980 | 0.971 | 0.962 | 0.952 | 0.943 | 0.935 | 0.926 | 0.917 | 0.909 |
| 2 | 0.980 | 0.961 | 0.943 | 0.925 | 0.907 | 0.890 | 0.873 | 0.857 | 0.842 | 0.826 |
| 3 | 0.971 | 0.942 | 0.915 | 0.889 | 0.864 | 0.840 | 0.816 | 0.794 | 0.772 | 0.751 |
| 4 | 0.961 | 0.924 | 0.888 | 0.855 | 0.823 | 0.792 | 0.763 | 0.735 | 0.708 | 0.683 |
| 5 | 0.951 | 0.906 | 0.863 | 0.822 | 0.784 | 0.747 | 0.713 | 0.681 | 0.650 | 0.621 |
| 6 | 0.942 | 0.888 | 0.837 | 0.790 | 0.746 | 0.705 | 0.666 | 0.630 | 0.596 | 0.564 |
| 7 | 0.933 | 0.871 | 0.813 | 0.760 | 0.711 | 0.665 | 0.623 | 0.583 | 0.547 | 0.513 |
| 8 | 0.923 | 0.853 | 0.789 | 0.731 | 0.677 | 0.627 | 0.582 | 0.540 | 0.502 | 0.467 |
| 9 | 0.914 | 0.837 | 0.766 | 0.703 | 0.645 | 0.592 | 0.544 | 0.500 | 0.460 | 0.424 |
| 10 | 0.905 | 0.820 | 0.744 | 0.676 | 0.614 | 0.558 | 0.508 | 0.463 | 0.422 | 0.386 |
| 11 | 0.896 | 0.804 | 0.722 | 0.650 | 0.585 | 0.527 | 0.475 | 0.429 | 0.388 | 0.350 |
| 12 | 0.887 | 0.788 | 0.701 | 0.625 | 0.557 | 0.497 | 0.444 | 0.397 | 0.356 | 0.319 |
| 13 | 0.879 | 0.773 | 0.681 | 0.601 | 0.530 | 0.469 | 0.415 | 0.368 | 0.326 | 0.290 |
| 14 | 0.870 | 0.758 | 0.661 | 0.577 | 0.505 | 0.442 | 0.388 | 0.340 | 0.299 | 0.263 |
| 15 | 0.861 | 0.743 | 0.642 | 0.555 | 0.481 | 0.417 | 0.362 | 0.315 | 0.275 | 0.239 |

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| $(n)$ | $11 \%$ | $12 \%$ | $13 \%$ | $14 \%$ | $15 \%$ | $16 \%$ | $17 \%$ | $18 \%$ | $19 \%$ | $20 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 1 | 0.901 | 0.893 | 0.885 | 0.877 | 0.870 | 0.862 | 0.855 | 0.847 | 0.840 | 0.833 |
| 2 | 0.812 | 0.797 | 0.783 | 0.769 | 0.756 | 0.743 | 0.731 | 0.718 | 0.706 | 0.694 |
| 3 | 0.731 | 0.712 | 0.693 | 0.675 | 0.658 | 0.641 | 0.624 | 0.609 | 0.593 | 0.579 |
| 4 | 0.659 | 0.636 | 0.613 | 0.592 | 0.572 | 0.552 | 0.534 | 0.516 | 0.499 | 0.482 |
| 5 | 0.594 | 0.567 | 0.543 | 0.519 | 0.497 | 0.476 | 0.456 | 0.437 | 0.419 | 0.402 |
| 6 | 0.535 | 0.507 | 0.480 | 0.456 | 0.432 | 0.410 | 0.390 | 0.370 | 0.352 | 0.335 |
| 7 | 0.482 | 0.452 | 0.425 | 0.400 | 0.376 | 0.354 | 0.333 | 0.314 | 0.296 | 0.279 |
| 8 | 0.434 | 0.404 | 0.376 | 0.351 | 0.327 | 0.305 | 0.285 | 0.266 | 0.249 | 0.233 |
| 9 | 0.391 | 0.361 | 0.333 | 0.308 | 0.284 | 0.263 | 0.243 | 0.225 | 0.209 | 0.194 |
| 10 | 0.352 | 0.322 | 0.295 | 0.270 | 0.247 | 0.227 | 0.208 | 0.191 | 0.176 | 0.162 |
| 11 | 0.317 | 0.287 | 0.261 | 0.237 | 0.215 | 0.195 | 0.178 | 0.162 | 0.148 | 0.135 |
| 12 | 0.286 | 0.257 | 0.231 | 0.208 | 0.187 | 0.168 | 0.152 | 0.137 | 0.124 | 0.112 |
| 13 | 0.258 | 0.229 | 0.204 | 0.182 | 0.163 | 0.145 | 0.130 | 0.116 | 0.104 | 0.093 |
| 14 | 0.232 | 0.205 | 0.181 | 0.160 | 0.141 | 0.125 | 0.111 | 0.099 | 0.088 | 0.078 |
| 15 | 0.209 | 0.183 | 0.160 | 0.140 | 0.123 | 0.108 | 0.095 | 0.084 | 0.074 | 0.065 |
|  |  |  |  |  |  |  |  |  |  |  |

## END OF TABLE

